



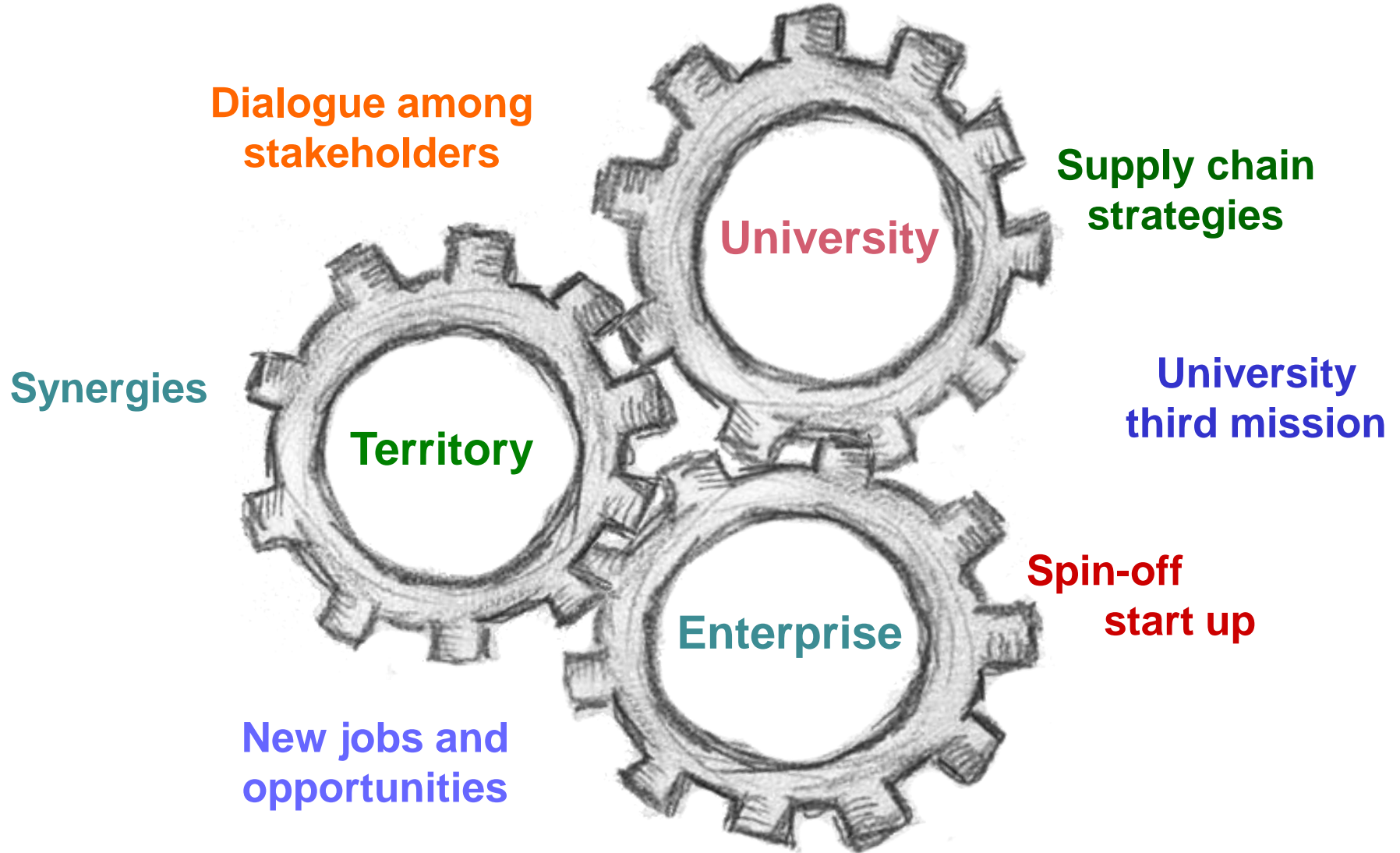
# SAPIENZA Research Support Services



SAPIENZA  
UNIVERSITÀ DI ROMA

*Carola Aiello, Area Supporto alla Ricerca e Trasferimento Tecnologico – Settore Grant Office*

# The research supply chain



# Sapienza Research Area



An office supporting the **research supply chain**.

Its main tasks are:

- Supporting the **research supply chain**, from the idea to the project, up to the patent and to the technology transfer to the **productive system**
- Exploiting **research products** through a **constant dialogue and exchange** with territories, public administrations, stakeholders and innovative entrepreneurship models
- Valorizing Sapienza **competences** and **research results** at local, national and international level
- Coordinating the relations of the researchers with **institutional and industrial partners**
- Taking part to **think thank** for the completion of **agendas** and **road maps** on research policies at local, national and international level

# Our Activities...

- Agreement between university and enterprises
- University grants for excellence
- EU and National research projects
- Patents and research grants
- Creation of research spin-off
- High-level education and job's opportunities for students
- Incubation and development of research ideas
- Pre commercial exploitation of research results
- Crowd strategies and processes
- Scientific Communication



# SAPIENZA Research and Technology Transfer Area

Director Sabrina Luccarini



## Ufficio Fund Raising e Progetti

- Grant office e progetti di ricerca
- Convenzioni e centri interuniversitari

## Ufficio osservatorio della ricerca

- Institutional repository
- Valutazione prodotti della ricerca

## Ufficio Valorizzazione e Trasferimento Tecnologico

- Brevetti e Trasferimento Tecnologico
- Partnership strategiche, spin-off e start-up

Research Agreements

Research Grants and Projects

Research Repository and evaluation

Spin-off and Start-up

Patents and Technology Transfer

# Services (1/2)

ACTIVITIES	SERVICES FOR RESEARCHERS/DEPARTMENTS
<b>Scouting of Grants</b>	→ Monitoring of grant opportunities
<b>Promotion</b>	→ Infodays → Networking and synergy opportunities (round tables, roadmaps, etc.) → Targeted mailinglists → Promotion of research results
<b>Training</b>	→ On research opportunities at international and international level → On proposal writing → On financial issues → On cost statement → On intellectual property management → On dissemination
<b>Partner search</b>	→ Support for partnership creation (infodays, brokerage events, etc.) → Market search for partner creation with industries
<b>Support for the proposal creation</b>	→ Matching between the call and the researchers' skills and project → Writing of specific sections of the proposal (management, dissemination, ethics, etc.) → Budget → Pre-evaluation of the proposal → Upload on the Participant Portal → Evaluation Summary Report (ESR) analysis for considering a resubmission

# Services (2/2)

ACTIVITIES	SERVICES FOR RESEARCHERS/DEPARTMENTS
<b>Management of the grant</b>	<ul style="list-style-type: none"><li>→ Signature of the Grant Agreement</li><li>→ Consortium Agreement</li><li>→ Grant management and cost statement</li><li>→ Audit</li></ul>
<b>Projects</b>	<ul style="list-style-type: none"><li>→ Direct participation to capacity building projects, networks, scientific communication, best practices, etc.</li></ul>
<b>Management of the Sapienza internal research call</b>	<ul style="list-style-type: none"><li>→ Research call for big, medium and small projects</li><li>→ Research call for interdisciplinary projects</li><li>→ Research call for young fellows</li><li>→ Call for conferences organization</li></ul>
<b>Information and Training</b>	<ul style="list-style-type: none"><li>→ Visits to the Departments and meetings with research groups</li><li>→ Infodays on specific Work Programmes/calls</li><li>→ Meetings with the administrative staff</li></ul>
<b>Management support</b>	<ul style="list-style-type: none"><li>→ Advice for project management, cost reporting and audit</li><li>→ Project management when Sapienza is the coordinator</li></ul>

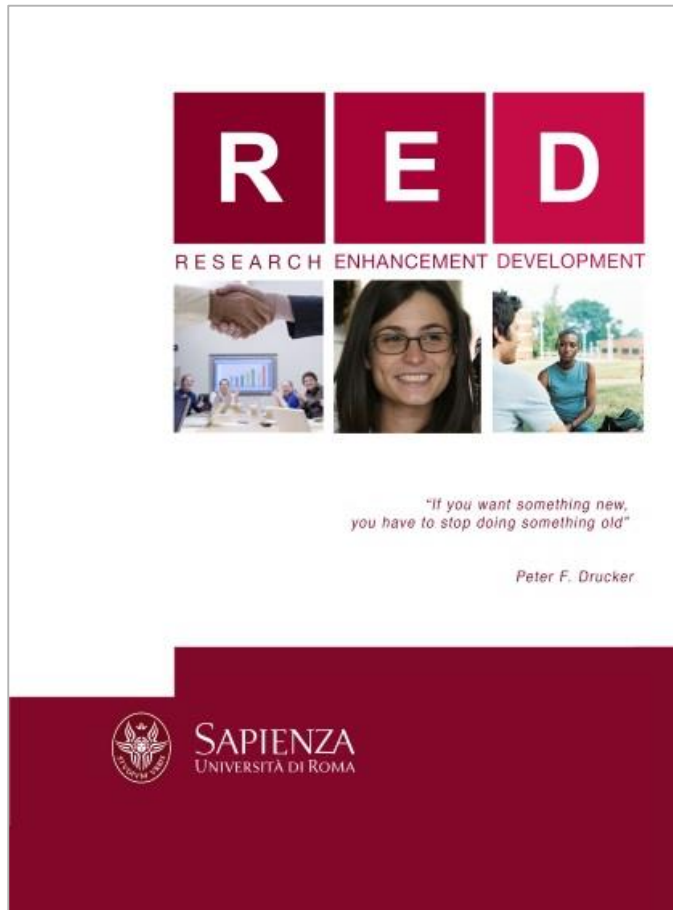
# Not only research projects...

## GO is involved in many cross sector activities





# High-level Education: RED - Research Enhancement and Development

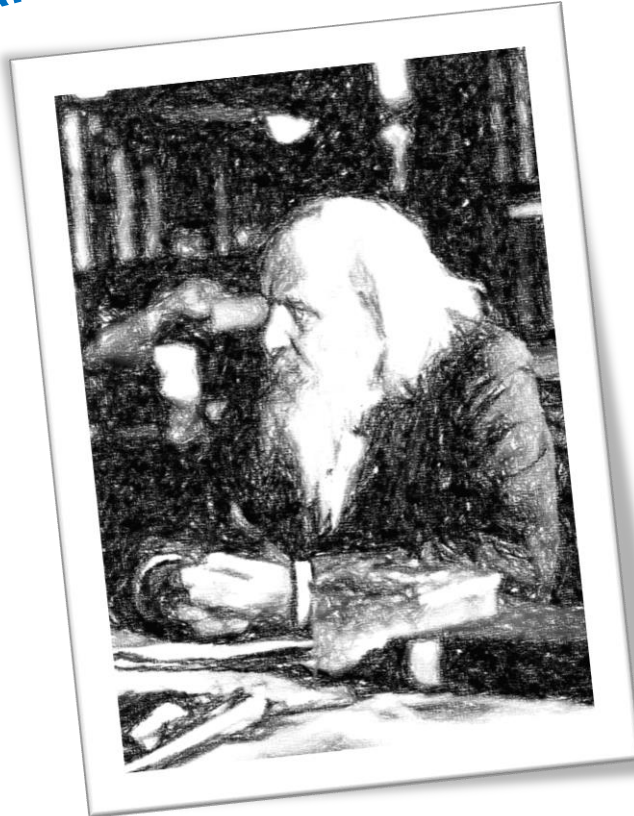


- RED Sapienza is a fundamental part of the **business ecosystem innovation**.
- It is a **high-level education** course aimed at fostering and enhancing the relations between researchers and business communities.
- It is an experimental laboratory for developing the **entrepreneurship abilities** of the young researches both singularly (**spin off**) and in partnership with industrial groups (**plug in**).
- It fosters the connection between the research and the commercial world.

# Scientific Communication

**New perception of the  
research value**

**Science with  
and for Society**



**A new language  
for science**

**Social strategies  
for an active  
citizenship**

**Accessibility of  
the content and  
the research  
results**

**"No one nor anything can silence me" D.M.**



# Thanks for your attention!

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